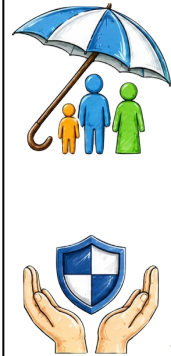


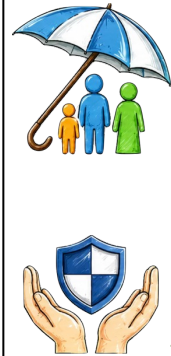
Insurance Industry: Landscape (8 of 8)

July 2026

KEY PLAYERS	PERSONAL LINES INSURANCE									HEALTH INSURANCE				COMMERCIAL INSURANCE						FINANCIAL PRODUCTS				RE-INSURANCE
	Homeowners and Renters	Vehicle	Small Business or Farm & Ranch	Identification Theft and Cyber	Vision and Dental	Pet	Travel	Disability, Long-Term Care	Term Life or Permanent Life (whole, universal, variable)	Medicare-Related	Medicaid-Related	Employer and Individual	Military	Property (Commercial, Agribusiness, Industrial Property)	Casualty/Liability (General, Commercial Auto, Fidelity, Errors & Omissions, Crime, Workers Compensation)	Specialty: Professional (Directors & Officers, Professional Errors & Omissions, Cyber, Fiduciary, Employment Practices)	Specialty: Other (Marine, Energy, Aviation, Surety, Kidnap, Bonds, Environment, Railroad, War & Terrorism, Construction, Fine Art)	Employee Benefits (Group Life, Benefit Plans / Annuities, Vision, Dental, Pet, Disability, Accident & Health)	Annuities (for Individual Retirement)	Banking Products & Services	Mutual Funds & ETFs	Funding Agreements (e.g., guaranteed investment contracts)	Block Insurance, Catastrophe Bonds, or Other Risk Transfers	
	Protection of Individuals and Personal Property. Personal lines of insurance refer to policies that protect individuals, their families and property from financial loss due to everyday risks. These typically include auto, home, renters, farm and ranch, disability, accident and health, and life insurance, as well as specialty coverage like travel, pets or personal liability. Unlike commercial insurance, which covers businesses, personal lines focus on safeguarding personal property, health, and income. Many insurers include coverage of small businesses in their personal lines offering. Risks Covered. Everyday risks in personal lines of insurance are the common, often unpredictable events that can cause financial strain for individuals and families. These include (1) accidents on the road that damage vehicles or injure others; (2) property losses from fire, theft, or natural disasters; (3) unexpected medical costs from illness or injury; (4) liability if they are held responsible for harming someone or damaging property; and (5) income loss due to disability or death. Beyond these, personal risks can extend to pets requiring costly veterinary care or disruptions during travel, such as cancellations or emergencies abroad.									Health insurance covers the costs of medical care—e.g., doctor visits, hospital stays, prescription drugs, preventive services, and treatments for illness or injury, helping protect individuals from high out-of-pocket expenses. In the U.S., it comes in the forms of (1) Medicare, a federal program providing coverage for people aged 65+; (2) Medicaid, a joint federal–state program offering health coverage to low-income individuals and families; (3) commercial insurance, private plans purchased through employers or the individual market; and (4) military coverage, which includes TRICARE and Veterans Health Administration benefits for active-duty service members, veterans, and families.				Commercial insurance refers to policies purchased by businesses to protect against financial losses from accidents, lawsuits, property damage, or other risks. Key categories include (1) property insurance (buildings, equipment, inventory, company vehicles, and lost income from disruptions); (2) casualty insurance (liability for injury or damage to others, including workers compensation for employee injuries); (3) professional liability insurance (a specialty line also called errors and omissions, or E&O, that protects doctors, lawyers, consultants, directors, officers, and other professionals and businesses against claims of negligence, mistakes, or inadequate work that cause a client financial loss); (4) other specialty lines including cyber insurance, terrorism, key-man, and other coverages which address more complex or industry-specific risks. Another category is employment-related insurance, which encompasses (1) employee benefits coverage offered as part of an employee's overall benefits package, such as group health insurance, dental and vision plans, life insurance, disability insurance (short- and long-term), and sometimes accident or critical illness coverage and (2) employment practices liability, a type pf specialty insurance which protects against claims of wrongful termination, discrimination, and sexual harassment.						Many insurance companies offer financial products to help individuals build wealth or generate income for retirement, including (1) annuities, which provide guaranteed income streams; (2) banking services, such as credit/ debit cards, savings accounts, home loans, or online banking; and (3) investment products like mutual funds and ETFs, which give policyholders access to diversified portfolios for long-term growth. Funding Agreements are investment contracts issued by insurance firms to institutions, providing a guaranteed return over a set period (i.e., stable, long-term funding contracts). Reinsurance is insurance for insurers—companies transfer portions of their risk to other insurers (reinsurers). In short, an insurance company (the ceding insurer) transfers a portion of its risk to another insurer (the reinsurer) to reduce its exposure to large claims.				
																								

Insurance Industry: Landscape (8 of 8)

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 Headquartered in Paris, France, AXA SA is one of the world's largest insurance groups, providing property and casualty insurance, life insurance, health insurance, asset management, retirement, and commercial risk solutions to individuals and businesses worldwide. The company traces its origins to 1816 with the founding of Mutuelle de L'Assurance contre l'Incendie, evolving through a series of mergers before adopting the AXA name in 1985 and becoming a leading global insurer.														 AXA Insurance Reinsurance	 AXA Insurance Reinsurance	 AXA Insurance Reinsurance	 AXA Insurance Reinsurance	 AXA Insurance Reinsurance						 AXA Insurance Reinsurance								
 Berkshire Hathaway Inc. Headquartered in Omaha, Nebraska, Berkshire Hathaway Inc. is a diversified holding company with one of the world's largest insurance operations, owning businesses including GEICO, Berkshire Hathaway Reinsurance Group, General Re, National Indemnity, and numerous non-insurance subsidiaries spanning energy, transportation, manufacturing, retail, and services. The company traces its origins to 1839 as a New England textile manufacturer and was transformed into a diversified conglomerate after Warren Buffett gained control in 1965, with insurance becoming the foundation of its long-term investment strategy.																 Berkshire Hathaway Insurance Companies							 National Indemnity Company									
 Headquartered in Washington, D.C., Carlyle Group is a leading global alternative asset manager investing across private equity, private credit, infrastructure, real estate, and insurance-related assets. With Fortitude Re serving as its affiliated global reinsurance platform specializing in life, annuity, and legacy insurance liabilities. Founded in 1987 by William Conway Jr., Daniel D'Aniello, David Rubenstein, and Stephen Norris, Carlyle expanded into insurance investing through its partnership with Fortitude Re, combining institutional asset management with long-duration insurance capital.																								 71.5%-Owned								
 Headquartered in St. Louis, Missouri, Centene Corporation is one of the largest healthcare companies in the United States, providing government-sponsored and commercial health insurance through Medicaid, Medicare, Affordable Care Act, Marketplace plans, behavioral health, pharmacy benefit management, and specialty healthcare services. Founded in 1984 by Elizabeth "Betty" Brinn as a nonprofit Medicaid health plan in Milwaukee, Wisconsin, the organization later relocated to St. Louis and grew into one of the nation's largest managed care insurers through organic expansion and acquisitions.																																
 Headquartered in Zurich, Switzerland, Chubb Limited is one of the world's largest property and casualty insurers, providing commercial and personal insurance, accident and health coverage, reinsurance, and life insurance to businesses and individuals in more than 50 countries. The company traces its origins to 1826 when Thomas Caldecot Chubb and his son Percy Chubb founded the Chubb Corporation in New York City, and assumed its current form following its 2016 acquisition by ACE Limited, which adopted the Chubb name.	 For High Net Worth Individuals	 For High Net Worth Individuals	 For High Net Worth Individuals	 As a Rider or Endorsement to High Net Worth Individuals				 Husatai Life									 Inland and Ocean Marine Only															

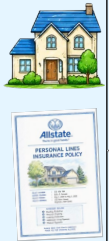
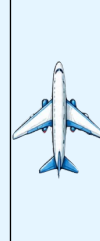
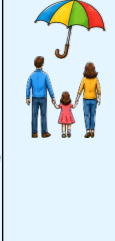
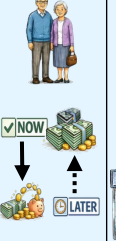
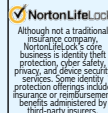
Insurance Industry: Landscape (8 of 8)

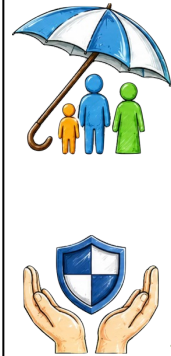
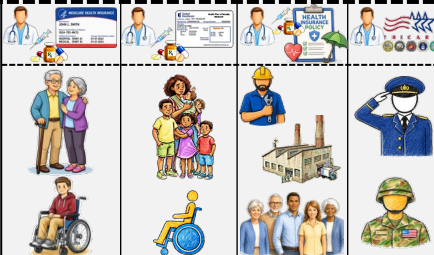
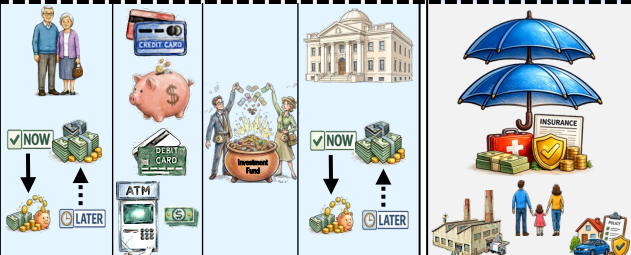
July 2026

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Insurance Industry: Landscape (8 of 8)

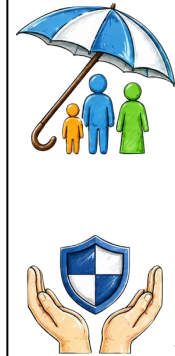
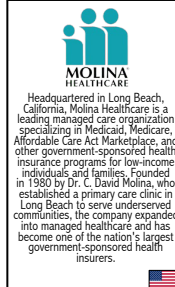
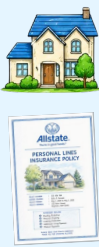
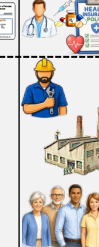
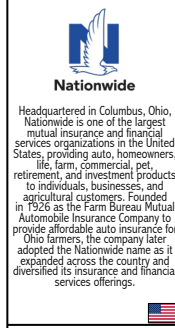
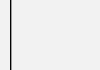
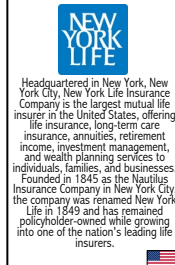
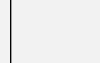
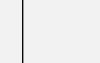
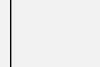
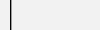
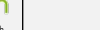
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 Headquartered in Johnston, Rhode Island, FM is one of the world's leading commercial property insurers, specializing in engineering-based property insurance, loss prevention, business interruption, cyber risk, and resilience solutions for many of the world's largest corporations. The company traces its origins to 1835, when Rhode Island textile mill owners formed one of the first mutual factory insurance companies to reduce fire losses through engineering and risk prevention, eventually evolving into FM Global before rebranding as FM in 2023. 														  																																								
 NortonLifeLock (now Gen Digital) Headquartered in Tempe, Arizona, Gen Digital Inc. (formerly NortonLifeLock) is a global cybersecurity company providing identity theft protection, privacy, device security, cyber safety, and digital protection services through brands, including Norton, LifeLock, Avast, Avira, and Ccleaner. The company traces its origins to 1982, when Gary Hendrix founded Symantec in Sunnyvale, California, and evolved into NortonLifeLock following the sale of Symantec's enterprise security business in 2019 before rebranding as Gen Digital in 2022 after acquiring Avast. 			 Although not a traditional insurance company, NortonLifeLock's core business is identity theft protection, cyber safety, privacy, and device security services. Some identity protection offerings include insurance or reimbursement benefits administered by third-party insurers.																																																			
 Headquartered in Cincinnati, Ohio, Great American Insurance Group is a leading specialty property and casualty insurer offering commercial insurance, excess and surplus lines, crop insurance, inland and ocean marine, equine, executive liability, and numerous niche specialty products for businesses across North America. The company traces its origins to 1872, when American Financial Group's predecessor, Great American Insurance Company, was founded in Cincinnati, and has since evolved into one of the largest specialty insurers in the United States. 														   																																								
 Headquartered in Hartford, Connecticut, The Hartford is one of the nation's leading property and casualty insurers, providing commercial insurance, workers' compensation, employee benefits, group disability, and personal insurance products to businesses and individuals. Founded in 1810 as the Hartford Fire Insurance Company by a group of local merchants in Hartford, the company has grown from a regional fire insurer into a diversified commercial insurance and employee benefits provider serving customers nationwide. 			 As a Broker or Endorser to Homeowners Policies											   																																								
 Headquartered in Louisville, Kentucky, Humana Inc. is one of the largest health insurance companies in the United States, specializing in Medicare Advantage, Medicare Part D, Medicaid, employer-sponsored health plans, military healthcare, pharmacy services, home health, and value-based care. Founded in 1961 by David A. Jones Sr. and Wendell Cherry as a nursing home operator called Extencicare, the company entered the hospital business before shifting its focus to health insurance in the 1980s and emerging as a leader in government-sponsored healthcare programs. 										Humana Humana				 Humana Military Third Party Administrator of Tricare in the East																																								

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KKR Headquartered in New York, New York, KKR & Co. Inc. is one of the world's largest alternative asset managers, investing across private equity, private credit, infrastructure, real estate, energy, and insurance while managing long-term capital through its wholly owned insurance subsidiary, Global Atlantic, a leading provider of life insurance, retirement, and annuity products, founded in 1976 by Jerome Kohlberg Jr., Henry Kravis, and George Roberts. KKR expanded into insurance investing through its acquisition of Global Atlantic in 2021, combining institutional asset management with permanent insurance capital to support long-duration investment strategies.																																																	
Liberty Mutual Insurance Headquartered in Boston, Massachusetts, Liberty Mutual Insurance is one of the world's largest property and casualty insurers, providing personal and commercial auto, homeowners, workers' compensation, specialty, surety, and global risk management solutions to individuals and businesses in more than 25 countries. Founded in 1912 as the Massachusetts Employees Insurance Association to provide workers' compensation coverage following a new state law, the company later adopted the Liberty Mutual name and expanded into a diversified global insurer.						Brand to be retired in 2026																																											
Lincoln Financial Headquartered in Radnor, Pennsylvania, Lincoln Financial Group is a leading provider of life insurance, annuities, retirement plan services, group protection, and wealth management solutions serving individuals, employers, and institutional clients across the United States. Founded in 1905 in Fort Wayne, Indiana, by a group of local business leaders inspired by the values of Abraham Lincoln, the company has grown into one of the nation's largest retirement and life insurance providers																																																	
MassMutual Headquartered in Springfield, Massachusetts, MassMutual (Massachusetts Mutual Life Insurance Company) is one of the largest mutual life insurance companies in the United States, offering life insurance, disability income insurance, annuities, retirement plans, wealth management, and investment products to individuals, businesses, and institutions. Founded in 1851 by George W. Rice and a group of community leaders in Springfield, the company has remained a mutual insurer owned by its policyholders while expanding into a diversified financial services organization.																																																	
MetLife Headquartered in New York City, New York, MetLife is one of the world's largest providers of insurance, employee benefits, retirement, and asset management solutions, offering life insurance, dental, disability, vision, accident, annuities, and group benefits to individuals and employers worldwide. Founded in 1868 as the National Union Life and Limb Insurance Company to insure Civil War veterans, the company evolved into Metropolitan Life Insurance Company before becoming the global insurance and employee benefits leader known today as MetLife.																																																	

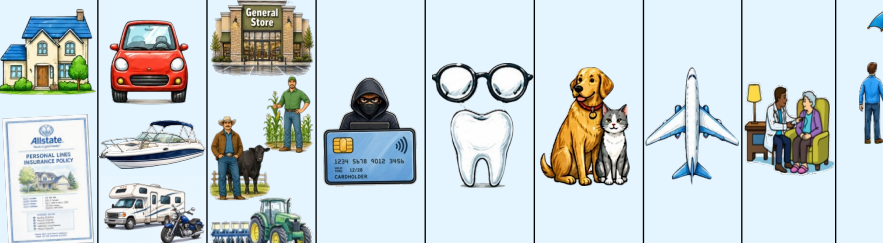
Insurance Industry: Landscape (8 of 8)

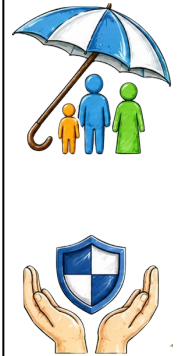
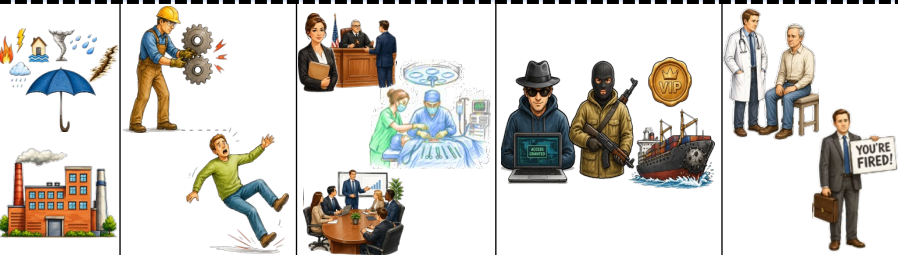
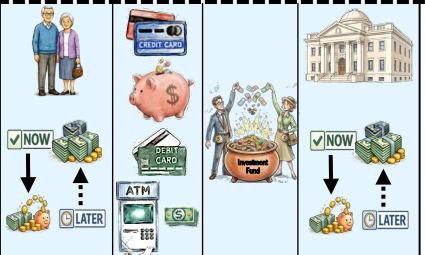
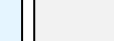
July 2026

KEY PLAYERS	PERSONAL LINES INSURANCE									HEALTH INSURANCE				COMMERCIAL INSURANCE						FINANCIAL PRODUCTS				RE-INSURANCE
	Homeowners and Renters	Vehicle	Small Business or Farm & Ranch	Identification Theft and Cyber	Vision and Dental	Pet	Travel	Disability, Long-Term Care	Term Life or Permanent Life (whole, universal, variable)	Medicare-Related	Medicaid-Related	Employer and Individual	Military	Property (Commercial, Agribusiness, Industrial Property)	Casualty/Liability (General, Commercial Auto, Fidelity, Errors & Omissions, Crime, Workers Compensation)	Specialty: Professional (Directors & Officers, Professional / Errors & Omissions, Cyber, Fiduciary, Employment Practices)	Specialty: Other (Marine, Energy, Aviation, Surety, Kidnap, Bonds, Environment, Railroad, War & Terrorism, Construction, Fine Art)	Employee Benefits (Group Life, Benefit Plans / Annuities, Vision, Dental, Pet, Disability, Accident & Health)	Annuities (for Individual Retirement)	Banking Products & Services	Mutual Funds & ETFs	Funding Agreements (e.g., guaranteed investment contracts)	Block Insurance, Catastrophe Bonds, or Other Risk Transfers	
	Protection of Individuals and Personal Property. Personal lines of insurance refer to policies that protect individuals, their families and property from financial loss due to everyday risks. These typically include auto, home, renters, farm and ranch, disability, accident and health, and life insurance, as well as specialty coverage like travel, pets or personal liability. Unlike commercial insurance, which covers businesses, personal lines focus on safeguarding personal property, health, and income. Many insurers include coverage of small businesses in their personal lines offering. Risks Covered. Everyday risks in personal lines of insurance are the common, often unpredictable events that can cause financial strain for individuals and families. These include (1) accidents on the road that damage vehicles or injure others; (2) property losses from fire, theft, or natural disasters; (3) unexpected medical costs from illness or injury; (4) liability if they are held responsible for harming someone or damaging property; and (5) income loss due to disability or death. Beyond these, personal risks can extend to pets requiring costly veterinary care or disruptions during travel, such as cancellations or emergencies abroad.									Health insurance covers the costs of medical care—e.g., doctor visits, hospital stays, prescription drugs, preventive services, and treatments for illness or injury, helping protect individuals from high out-of-pocket expenses. In the U.S., it comes in the forms of (1) Medicare, a federal program providing coverage for people aged 65+; (2) Medicaid, a joint federal–state program offering health coverage to low-income individuals and families; (3) commercial insurance, private plans purchased through employers or the individual market; and (4) military coverage, which includes TRICARE and Veterans Health Administration benefits for active-duty service members, veterans, and families.				Commercial insurance refers to policies purchased by businesses to protect against financial losses from accidents, lawsuits, property damage, or other risks. Key categories include (1) property insurance (buildings, equipment, inventory, company vehicles, and lost income from disruptions); (2) casualty insurance (liability for injury or damage to others, including workers compensation for employee injuries); (3) professional liability insurance (a specialty line also called errors and omissions, or E&O, that protects doctors, lawyers, consultants, directors, officers, and other professionals and businesses against claims of negligence, mistakes, or inadequate work that cause a client financial loss); (4) other specialty lines including cyber insurance, terrorism, key-man, and other coverages which address more complex or industry-specific risks. Another category is employment-related insurance, which encompasses (1) employee benefits coverage offered as part of an employee's overall benefits package, such as group health insurance, dental and vision plans, life insurance, disability insurance (short- and long-term), and sometimes accident or critical illness coverage and (2) employment practices liability, a type pf specialty insurance which protects against claims of wrongful termination, discrimination, and sexual harassment.						Many insurance companies offer financial products to help individuals build wealth or generate income for retirement, including (1) annuities, which provide guaranteed income streams; (2) banking services such as credit/ debit cards, savings accounts, home loans, or online banking; and (3) investment products like mutual funds and ETFs, which give policyholders access to diversified portfolios for long-term growth. Funding Agreements are investment contracts issued by insurance firms to institutions, providing a guaranteed return over a set period (i.e., stable, long-term funding contracts). Reinsurance is insurance for insurers—companies transfer portions of their risk to other insurers (reinsurers). In short, an insurance company (the ceding insurer) transfers a portion of its risk to another insurer (the reinsurer) to reduce its exposure to large claims.				
																								
																								
																								
																								
																								

Insurance Industry: Landscape (8 of 8)

July 2026

KEY PLAYERS	PERSONAL LINES INSURANCE									HEALTH INSURANCE				COMMERCIAL INSURANCE						FINANCIAL PRODUCTS				RE-INSURANCE	
	Homeowners and Renters	Vehicle	Small Business or Farm & Ranch	Identification Theft and Cyber	Vision and Dental	Pet	Travel	Disability, Long-Term Care	Term Life or Permanent Life (whole, universal, variable)	Medicare-Related	Medicaid-Related	Employer and Individual	Military	Property (Commercial, Agribusiness, Industrial Property)	Casualty/Liability (General, Commercial Auto, Fidelity, Errors & Omissions, Crime, Workers Compensation)	Specialty: Professional (Directors & Officers, Professional / Errors & Omissions, Cyber, Fiduciary, Employment Practices)	Specialty: Other (Marine, Energy, Aviation, Surety, Kidnap, Bonds, Environment, Railroad, War & Terrorism, Construction, Fine Art)	Employee Benefits (Group Life, Benefit Plans / Annuities, Vision, Dental, Pet, Disability, Accident & Health)	Annuities (for Individual Retirement)	Banking Products & Services	Mutual Funds & ETFs	Funding Agreements (e.g., guaranteed investment contracts)	Block Insurance, Catastrophe Bonds, or Other Risk Transfers		
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 Headquartered in Phoenix, Arizona, TriWest Healthcare Alliance is a nonprofit healthcare company that administers government-sponsored healthcare programs for military members, veterans, and their families, providing network management, care coordination, claims administration, and healthcare access services on behalf of the U.S. Department of Defense and the U.S. Department of Veterans Affairs. Founded in 1996 by a consortium of nonprofit Blue Cross Blue Shield health plans in the western United States, TriWest was created to support the launch of the Department of Defense’s TRICARE program and has since become a leading administrator of military and veterans’ healthcare benefits.													 Headquartered in Phoenix, Arizona, TriWest Healthcare Alliance is a nonprofit healthcare company that administers government-sponsored healthcare programs for military members, veterans, and their families, providing network management, care coordination, claims administration, and healthcare access services on behalf of the U.S. Department of Defense and the U.S. Department of Veterans Affairs. Founded in 1996 by a consortium of nonprofit Blue Cross Blue Shield health plans in the western United States, TriWest was created to support the launch of the Department of Defense’s TRICARE program and has since become a leading administrator of military and veterans’ healthcare benefits.																																				
 Headquartered in Eden Prairie, Minnesota, UnitedHealth Group is one of the world’s largest healthcare and insurance companies, providing commercial and government-sponsored health insurance through UnitedHealthcare while delivering healthcare services, pharmacy benefits, care delivery, technology, and data analytics through Optum. Founded in 1977 by Richard I. Burke in Minnetonka, Minnesota, the company was established to improve healthcare management and financing and has grown into the largest integrated health benefits and healthcare services organization in the United States.																																																	
 Headquartered in San Antonio, Texas (United Services Automobile Association (USAA) is a diversified financial services organization serving members of the U.S. military, veterans, and their families through auto, homeowners, renters, life, and property insurance, along with banking, investment management, retirement, and financial planning services. Founded in 1922 by a group of 25 U.S. Army officers in San Antonio, USAA began as a mutual insurer enabling military personnel to insure one another’s automobiles and has since expanded into one of the nation’s leading military-focused financial institutions.				 As a Partner to Home-owners/Renters Policies	 USAA Partners with Cigna to Offer Vision/Dental Plans		 USAA Partners with Travel Insured to Offer Travel Insurance			 USAA Partners with Humana to Arrange Plans for Customers		 Affinity Division Arranges Plans for USAA Customers										 USAA FEDERAL SAVINGS BANK NATIONAL TRUST charles schwab																											
 Headquartered in West Chester, Pennsylvania, Venerable Holdings, Inc. is a leading insurance company specializing in the acquisition and management of legacy variable annuity businesses, providing policy administration, risk management, and long-term retirement income solutions for millions of policyholders. Founded in 2018, Venerable was created by investment funds affiliated with Apollo Global Management, Crestview Partners, and Reverence Capital Partners through the acquisition of a large variable annuity portfolio from Voya Financial, and has since become one of the largest consolidators of closed-block annuity businesses in the United States.																										 Manages Existing Annuities; Does Not Issue New Annuities					 Reinsurance of Venerable Annuities; Portfolios Only via CS Life Re Subsidiary																		
 Headquartered in Zurich, Switzerland, Zurich Insurance Group is one of the world’s largest multiline insurers, providing commercial and personal property and casualty insurance, life insurance, crop insurance, employee benefits, and risk management services to customers in more than 200 countries and territories. Founded in 1872 as Versicherungs-Verein Zurich to insure Swiss marine businesses, the company has evolved into a global insurance leader. Through its majority ownership of the Farmers Exchanges management companies, Zurich also operates the Farmers Insurance brand, one of the largest personal lines insurers in the United States, offering auto, homeowners, renters, life, and small business insurance through an extensive exclusive agency network.				 As an Endorsed Referral to Homeowners Policies										 For Large/Multinational Companies	 For Large/Multinational Companies	 For Large/Multinational Companies	 For Large/Multinational Companies	 For Large/Multinational Companies	 Group Life, Disability, Travel/Personal Accident, Health, Dental, and Global Profit-Sharing Solution for Large/MNC Companies				 FARMERS INSURANCE Farmers Does Not Offer Proprietary Funds																										

ALLSTATE PROTECTION
(2025 Revenue: \$59.7 Billion)

Allstate's Protection segment is the company's core insurance business, providing a broad range of personal property and casualty insurance products to individuals and businesses. The segment includes private passenger auto insurance, homeowner's insurance, condominium and renter's insurance, landlord and manufactured home coverage, as well as commercial insurance, umbrella policies, and other specialty personal lines. Distributed through Allstate agents, independent agents, direct-to-consumer channels, and digital platforms, the Protection segment generates the vast majority of Allstate's revenue and earnings by underwriting insurance policies and managing claims across the United States and Canada.

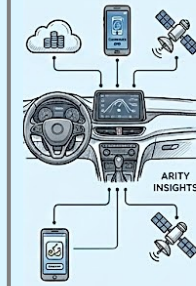


Insurance Products						Answer Financial
Auto	Homeowners	Specialty Auto	Other Personal Lines	Commercial Lines	Other Business Lines	
						

PROTECTION SERVICES
(2025 Revenue: \$3.6 Billion)

Allstate's Protection Services segment provides a broad portfolio of technology-enabled protection, maintenance, and support services that complement traditional insurance, serving consumers, businesses, retailers, wireless carriers, and automotive partners. The segment includes device protection, extended service contracts, roadside assistance, identity protection and restoration, consumer product protection plans, automotive protection and insurance products, mobility intelligence services and analytic solutions using automotive telematics information, and repair and warranty services for automobiles, electronics, appliances, and other consumer products under such brands such as *Allstate Protection Plans*, *Allstate Roadside*, and *Arity*. The segment generates recurring fee-based revenue that diversifies Allstate's earnings beyond its core property and casualty insurance operations.



Protection Plans	Roadside	Dealer Services	Identity Protection	Arity
				

Outside Relationships

Securities Law Regulation, Stock Listing Requirements, and Corporation Law Requirements

Equity Capital

Dividends and Common Stock Repurchases

Professional Services

Sales of (1) Low Yield Cash Deposit Accounts, Short-Term Investments, and Publicly Traded, Investment Grade-Rated Fixed Maturity Securities (2) Conventional Liquid, Investment Grade-Rated, Fixed Maturity Securities, Structured Securities Backed by Real Estate, and Commercial Mortgage Loans, and (3) a Mix of Fixed Maturity, Investment Grade-Rated and Below Investment Grade-Rated Securities

Dealer Services

Allstate Roadside

Arity

Allstate Identity Protection

Customers

Suppliers

Capital

Regulators

Key Professional Service Firms

Deloitte & Touche (audit services)

Deloitte

Leo Burnett Worldwide (advertising services)

Leo Burnett

Mindset (lobbying services)

Mindset

Vinson & Elkins; Seyfarth Shaw (consumer data tracking and privacy lawsuits; agent misclassification class action)

Vinson&Elkins S Seyfarth

AWS (cloud computing, storage, and data analytics services platform)

aws

Issuers and Intermediaries of Debt and Equity Securities

Corporations, U.S. and Foreign Governments

Entities, States & Municipalities (government and agency fixed income securities, corporate bonds, structured securities, mortgage backed securities)

Real Property Developers and Owners (commercial mortgage loans)

Banks and Other Financial Institutions (commercial mortgage loans, asset backed securities, low-yield deposits, and savings vehicles)

Private Equity and Real Estate Funds (limited partnership interests)

Significant Shareholders

Vanguard (11.86%)

Vanguard

Blackrock Inc. (8.50%)

BlackRock

State Street Corporation (4.76%)

STATE STREET

T. Rowe Price (4.20%)

T.ROWEPRICE

Franklin Templeton (4.20%)

FRANKLIN TEMPLETON

Institutional Ownership: 85.41%

Securities and Corporate Governance Regulators

U.S. Securities and Exchange Commission (SEC) (regulation of offers and sales securities, material event disclosure and financial reporting requirements; recordkeeping requirements under anti-bribery law)

New York Stock Exchange (listing, maintenance and corporate accountability rules)

NYSE

Delaware Secretary of State (administration and enforcement of Delaware corporation law governing business entity formation and dissolution, shareholder, board and officer governance meetings, fiduciary duties of loyalty and care of directors, executive management duties, financial reporting, charter document amendments, mergers and acquisitions, and compliance / penalties for non-compliance)

Key Company Data (as of 12/31/2025)

Business Overview: Northbrook, Illinois-based Allstate Corporation is the second largest personal property and casualty insurer in the United States. The company protects people from life's uncertainties with a wide array of insurance coverage for autos, homes and personal property primarily in the United States and Canada. Additionally, Allstate provides customers other protection solutions such as protection plans covering consumer electronics, mobile phones and appliances, as well as personal identity protection and accident and health insurance.

Share Data

NYSE Stock Exchange Ticker Symbol: ALL

Share Price: \$254.52 (7/23/2026)

Earnings Per Share (trailing 12 months): \$46.06

Forward Annual Dividend: \$4.32/share

Market Capitalization: \$65.5B (7/23/2026)

Resources

Employees: 53,000

Headquarters: Northbrook, Illinois

Insurance Policies in Force: 201.9M

Properties, North America: 645 retail stores, administrative, data processing, claims handling and other support facilities

Properties, Outside North America: 1 owned property in Northern Ireland and leased locations in India, the U.K. and Australia.

Financial Highlights

Statement of Earnings

Total Revenues: \$67.7B

Property and Casualty Insurance Claims and Claims Expense: \$37.4B

Accident, Health and Other Policy Benefits: \$656M

Total Costs and Expenses: \$56.1B

Operating Income: \$13.2B

Net Income: \$10.2B

Balance Sheet

Total Assets: \$119.8B

Total Liabilities: \$89.2B

Long-Term Debt: \$7.5B

Equity: \$30.6B

Cash Flow

From Operations: \$10.1B

Used in Investing: \$7.3B

Used in Financing: \$2.9BB

Financial Returns

Return on Equity: 45.22%

Key Developments

Run-Off Property Liability Segment. Allstate operates a fourth segment called "Run-Off Property-Liability." This segment covers property and casualty insurance policies written between the 1960s and the mid-1980s with exposure to asbestos, environmental and other claims. These policies are considered to be in run-off because Allstate has ceased selling new insurance policies covering these risks but remains liable for claims caused by wrongful acts that took place under the policy during its term. The company records net reserves of \$1.4 billion for this segment and had an underwriting loss of \$154M in 2025.

A

Accident Only or AD&D: Policies providing coverage, singly or in combination, for death, dismemberment, disability, or hospital and medical care caused by or necessitated as a result of accident or specified kinds of accidents. Types of coverage include student accident, sports accident, travel accident, blanket accident, specific accident or accidental death and dismemberment (AD&D).

Admitted Carriers: Admitted carriers are licensed and regulated by a state's insurance department, meaning their policies are state-approved and backed by the state guaranty fund if the insurer fails.

Agency Distribution Channel: A business model where insurance policies are sold, serviced, and managed through independent third-party agents and brokers.

Auto Liability: Coverage that protects against financial loss because of legal liability for motor vehicle-related injuries (bodily injury and medical payments) or damage to the property of others.

Business Owners Policy (BOP): bundled commercial insurance package designed for small businesses that combines property, general liability, and business interruption coverages into a single contract.

Captive / Exclusive Agent: A dedicated local entrepreneur selling insurance products exclusively branded under one prime carrier.

Casualty Insurance: A broad category of insurance mainly concerned with the legal liability for losses caused by injury to persons or damage to the property of others.

Commercial Auto: Coverage for motor vehicles owned by a business engaged in commerce that protects the insured against financial loss because of legal liability for motor vehicle related injuries, or damage to the property of others caused by accidents arising out of the ownership, maintenance, use, or care-custody & control of a motor vehicle.

Commercial Property: Property insurance coverage sold to commercial ventures.

Comprehensive Coverage: Insurance that pays for damage to the policyholder's vehicle caused by events outside of a collision, such as theft, vandalism, fire, animal strikes, or severe weather.

Cyber insurance: Also known as cybersecurity insurance or cyber liability insurance, cyber insurance refers to a type of insurance coverage that helps organizations and individuals mitigate the financial risks associated with cybersecurity breaches and data security incidents. This insurance typically covers various expenses related to cyberattacks and data breaches, including costs for:

1. Data breach response: Expenses related to investigating and containing a breach, notifying affected parties, and providing credit monitoring services.
2. Legal and regulatory compliance: Coverage for legal fees, fines, and penalties associated with data privacy regulations and lawsuits stemming from a breach.
3. Business interruption: Reimbursement for lost income and additional expenses incurred due to a cyber incident that disrupts normal business operations.
4. Cyber extortion and ransomware: Assistance with ransom payments and negotiation in case of ransomware attacks or cyber extortion threats.
4. Data recovery and restoration: Costs associated with recovering and restoring data that has been compromised or lost during a cyberattack.
5. Public relations and reputation management: Support for public relations efforts to manage the fallout from a cyber incident and repair damaged reputations.

Cyber insurance policies can vary widely in terms of coverage, limits, and exclusions, so it's essential for organizations and individuals to carefully evaluate their specific needs and choose a policy that provides adequate protection against cyber threats. As the digital landscape evolves and cyber risks continue to grow, cyber insurance has become increasingly important for businesses and individuals to consider as part of their risk management strategy.

Earned Premium: Refers to the portion of insured's prepaid premium allocated to the insurance company's loss experience, expenses, and profit year- to -date.

Earthquake: Earthquake property coverage for personal, family or household purposes.

Employment Practices Liability Coverage: Liability insurance for employers providing coverage for wrongful termination, discrimination, or sexual harassment of the insured's current or former employees.

Errors and Omissions Liability | Professional Liability (other than Medical): Liability coverage of a professional or quasi professional insured to persons who have incurred bodily injury or property damage, or who have sustained any loss from omissions arising from the performance of services for others, errors in judgment, breaches of duty, or negligent or wrongful acts in business conduct.

Event Cancellation: Coverage for financial loss because of the cancellation or postponement of a specific event due to weather or other unexpected cause beyond the control of the insured.

Excess or Umbrella Liability: Liability coverage of (1) an insured above a specific amount set forth in a basic policy issued by the primary insurer; (2) a self insurer for losses over a stated amount; or (3) an insured or self insurer for known or unknown gaps in basic coverages or self-insured retentions.

Fire: Coverage protecting the insured against the loss to real or personal property from damage caused by the peril of fire or lightning, including business interruption, loss of rents, etc.

Flood: Coverage protecting against financial loss from rising surface waters damaging real or personal property, typically separated from standard property policies.

Homeowners Insurance: A package policy combining real and personal property coverage with personal liability coverage. Coverage applicable to the dwelling, appurtenant structures, unscheduled personal property and additional living expense are typical. Includes mobile homes at a fixed location.

Indemnity (Principle of): Refers to a general legal principle related to insurance that holds that the individual recovering under an insurance policy should be restored to the approximate financial position he or she was in prior to the loss. Legal principle limiting compensation for damages be equivalent to the losses incurred.

GLOSSARY

Independent Agent: A self-employed insurance professional who represents multiple competing insurance companies rather than a single carrier.

Insurance Commissioner: A government official responsible for overseeing and regulating the insurance industry within a specific jurisdiction, typically at the state or provincial level. The role and responsibilities of an insurance commissioner may vary from one jurisdiction to another, but their primary objective is to protect the interests of insurance consumers and ensure the fair and stable operation of the insurance market. Key responsibilities of an insurance commissioner typically include:

1. **Regulatory Oversight:** Insurance commissioners regulate insurance companies operating within their jurisdiction to ensure they comply with laws, regulations, and industry standards. They review and approve insurance policies, rates, and forms to ensure they are fair and in the best interest of policyholders.
2. **Consumer Protection:** Commissioners work to protect consumers by investigating complaints, monitoring the financial stability of insurance companies, and ensuring that policyholders are treated fairly when filing claims or dealing with insurers.
3. **Market Conduct Examinations:** Insurance regulators conduct examinations of insurance companies to assess their business practices, financial solvency, and compliance with regulations. This helps identify and rectify any unethical or illegal activities.
4. **Licensing and Solvency:** Commissioners oversee the licensing and financial health of insurance companies operating within their jurisdiction. They require insurers to maintain sufficient capital reserves to meet their obligations to policyholders.
5. **Education and Outreach:** Many insurance commissioners engage in educational initiatives to inform the public about insurance matters, promote financial literacy, and provide resources to help consumers make informed insurance decisions.
6. **Collaboration:** Insurance commissioners often work together at the national or regional level to coordinate regulatory efforts and share best practices. They may also collaborate with other government agencies and organizations involved in insurance-related matters.

In the United States, each state has its own insurance commissioner or department of insurance, while other countries may have similar regulatory bodies at the provincial or national level.

Ivantage Insurance Agency: Allstate's proprietary brokerage used to place low-appetite risks with outside carriers.

Lender-Placed Insurance: Force-placed hazard policy issued automatically by banks when a borrower's property policy lapses.

Medical Payments (MedPay): A policy component that covers immediate medical, hospital, or funeral expenses for the driver and passengers after an accident, regardless of fault.

National Association of Insurance Commissioners (NAIC): The NAIC is a U.S.-based organization that comprises state insurance regulators from all 50 states, the District of Columbia, and U.S. territories. Its primary role is to regulate and oversee the insurance industry within the United States. The NAIC sets standards and model laws for insurance regulation, conducts research, and provides support and resources to state insurance departments. It serves as a forum for collaboration among state regulators, helps establish uniform insurance regulations across states, and works to protect the interests of consumers while promoting the stability and competitiveness of the insurance marketplace.

National Flood Insurance Program (NFIP): A federal program enabling property owners to purchase flood protection, often administered through private write-your-own carriers like Allstate.

Non-Admitted Carriers: Insurers not licensed in a specific state but allowed to operate under surplus lines rules to write hard-to-place, unusual, or high-capacity risks.

Non-Standard Auto: Auto insurance tailored for high-risk drivers who have a history of driving infractions, multiple accidents, or lapses in insurance coverage.

Personal Auto Policy: A standard insurance policy designed to cover private passenger automobiles and certain types of trucks owned by an individual or married couple.

Pet Insurance: A veterinary care plan insurance policy providing care for a pet animal (e.g., dog or cat) of the insured owner in the event of its illness or accident.

Policies in Force (PIF): The total number of insurance policies that are currently active and paid up during a specific operational period.

Property Insurance: Coverage protecting the insured against loss or damage to real or personal property from a variety of perils, including but not limited to fire, lightning, business interruption, loss of rents, glass breakage, tornado, windstorm, hail, water damage, explosion, riot, civil commotion, rain, or damage from aircraft or vehicles.

Personal Injury Liability: Liability coverage for those who have been discriminated against, falsely arrested, illegally detained, libeled, maliciously prosecuted, slandered, suffered from identity theft, mental anguish, or alienation of affections, or have had their right of privacy violated.

Personal Injury Protection Coverage: Automobile coverage available in states that have enacted no-fault laws or other auto reparation reform laws for treatment of injuries to the insured and passengers of the insured.

Reinsurance: A transaction between a primary insurer and another licensed (re) insurer where the reinsurer agrees to cover all or part of the losses and/or loss adjustment expenses of the primary insurer (i.e., the ceding company). The assumption is in exchange for a premium. Indemnification is on a proportional or non-proportional basis.

Ceded reinsurance: is the portion of risk an insurer transfers to another insurer (the reinsurer). The original insurer—often called the ceding company—pays a premium to the reinsurer so that part of its potential losses are covered. Insurers use ceded reinsurance to reduce exposure, stabilize results, and free up regulatory capital.

Assumed reinsurance: is the opposite side of the same transaction. Here, an insurer accepts risk from another insurer and receives the associated premium. In this role, the company is acting as the reinsurer, taking on a share of the original insurer's liabilities in exchange for compensation.

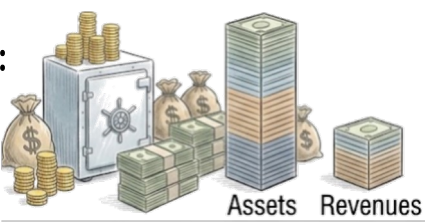
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ALLSTATE AT A GLANCE

Ranked #92
on 2026
Fortune 500



2025 Assets:
\$119.8B &
Revenues:
\$67.7B



3rd largest
personal
property and
casualty insurer
in the United
States



C

ALLSTATE'S GROWTH STRATEGY

